



### This Month @ QuantivRisk

Thanks for staying tuned to our progress! Read on for awareness of our spring conference schedule, how our CRASHVIEW platform is built for today's insurance needs (as outlined by PWC & Guidewire), and of course, the Accident of the Month!

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### QR on the Road: Upcoming Conferences

The frequent flyer miles are piling up for QR leadership this month! Drop us a note if you are attending and want to connect.

3/22 - 25 - QR Founder Mike Nelson will attend the [NAIC 2026 Spring National Meeting](#) in San Diego, CA.

3/22 - 25 - CEO John Pettit will attend the [PLRB Claims Conference](#) at MD National Harbor.

3/25 - 27 - CEO John Pettit will attend the [CLM 2026 Annual Conference](#) in Orlando, FL.

3/30 - CEO John Pettit will attend the [InsurTech NY Spring Conference](#) in NYC.

4/13 - CEO John Pettit will attend the [Global Insurance Symposium](#) in Des Moines, IA.

### Product Updates

PwC and Guidewire recently published an [article](#) highlighting how evolving vehicle technology may impact the auto insurance ecosystem. We believe the article is spot on—with one caveat: these issues aren't coming; they're already here. We built our CRASHVIEW platform with these needs in mind. Below is a quick summary of the key points and how CRASHVIEW addresses them.

#### Industry Challenge (per PWC & Guidewire)

**Shift in Liability:** Moving from driver negligence to vehicle negligence.

**Data Complexity:** High-fidelity sensor and video data are often proprietary or nonstandard.

**Operational Strain:** High data volumes and legacy workflows strain traditional operations.

**Subrogation Needs:** Pursuing claims when system defects are involved.

#### The CRASHVIEW Solution

**Our Logic Engine:** Analyzes driver and vehicle behavior before a crash, providing decision-makers with clear insight.

**Our Integration Layer:** Normalizes disparate OEM data into a single standard language.

**Our Scalability:** Cloud-native architecture that ingests and analyzes large datasets from dozens of OEMs.

**Our Insights:** Model-driven tools that detect driver and vehicle behaviors relevant to the crash.

To learn how CRASHVIEW can help your organization find objective truth, [Contact us](#) today.

### Accident of the Month

#### Scenario:

An insurer asked for our help after being sued by a policyholder who disputed the insurer's liability decision. The driver claimed another vehicle struck his car, caused the crash, and left the scene of the accident. The insured claimed that his Uninsured Motorist Bodily Injury coverage applied as they were hit by the other car that left the scene.

#### The CRASHVIEW Solution:

Vehicle data and video showed the car initially stopped at a red light. When the light turned green, the driver accelerated aggressively, reaching 103 mph in seven seconds. As the vehicle sped past a strip mall on the right, an oncoming car began turning left into the plaza. Data and video showed the driver swerved right and struck a telephone pole. There was no collision—just aggressive driving.

When we compared video downloaded directly from the vehicle with the footage provided by the policyholder's attorney, it was clear the video had been doctored to make the vehicle appear to be traveling at a slower speed—indicating attempted fraud.

#### Result:

The insurer successfully defended its liability decision and did not pay under the Uninsured Motorist Bodily Injury coverage as there was no physical contact between the cars. Further, he was at fault for the accident & misrepresented the facts of the case, which initiated a fraud investigation.

