



This Month @ QuantivRisk

Thanks for staying tuned to our progress! This month we have a guest speaker. Read on to learn what QR CEO, John Pettit has to say about the state of the business. And of course, we have the Accident of the Month!

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CEO Perspective

Every April, we hold QR’s annual shareholder meeting. As we prepare this update for investors, it’s important to step back and reflect on what we accomplished over the past year, what we’re focused on going forward, and why it matters. We thought this perspective—at least what we can share—may also interest our newsletter readers.

On the **business** side, we added several new customers across our subscription and on-demand offerings and launched a pilot with another top-five auto insurer. We are also spending significant time engaging automakers about access to vehicle data. While most are familiar with the driver behavior (UBI) use case, many are less mature in supporting claims-related use cases, which require higher-fidelity data. This will remain a top priority for QR.

As our **customer** footprint grows, we hear strong praise for the value **CRASHVIEW** brings to claims investigations. We also hear differing views on when it’s most effective. Some customers see the most value in large injury claims; others focus on subrogation. Still others use it upfront—such as at first notice of loss—to reduce cycle time and loss adjustment expenses. Regardless of approach, **CRASHVIEW** is built to support all use cases.

On the **product** front, the team is deep into the next development phase. With core capabilities in place, the focus has shifted to refining those capabilities based on customer feedback and expanding value through new features. We’re especially excited about enhancements that will help users—adjusters, attorneys, and law enforcement—better understand accident scenes. The team was also excited to receive a clean bill of health from a recent SOC 2 audit and third-party penetration test. Stay tuned to future newsletters for Product Updates.

Operationally, QR is entering a growth phase. We are evaluating where to invest to best support increasing customer and business demands. These are always difficult decisions for an early-stage startup, where needs often exceed available resources.

Finally, we have launched another funding round and are well on our way to reaching our goal. We are grateful for the continued support and confidence of our investors. Bringing truth and transparency to auto accidents remains at the core of what we do.

- John Pettit, CEO

Accident of the Month

Scenario:

An insurer contacted us about a serious accident allegedly caused by their policyholder, who drove into stopped highway traffic at high speed, resulting in multiple injuries and significant damage. The policyholder claimed the vehicle was in self-driving mode and that sun glare impaired visibility. The insurer wanted to determine whether the vehicle’s technology contributed to the crash.

The CRASHVIEW Solution:

Vehicle data confirmed the car was operating in self-driving mode. Video showed near-blinding sun glare as the vehicle approached stopped traffic. Data indicated the driver did not intervene, and no alerts were issued prompting the driver to take over despite impaired camera visibility.

Result:

Based on these findings, the insurer determined the policyholder was only partially at fault, with the vehicle also contributing to the incident. The claim was referred to the insurer’s subrogation unit to pursue partial recovery from the automaker.

